

**SAN BERNARDINO VALLEY COLLEGE
COURSE OUTLINE FOR REAL ESTATE 211
ADVANCED REAL ESTATE FINANCING**

I. CATALOG DESCRIPTION

REAL ESTATE 211: ADVANCED REAL ESTATE FINANCING

3 hours lecture = 3 units

An in-depth study of real property financing, risk analysis, negotiations, land development, construction financing, feasibility, analytical financing tools and other topics necessary to develop skills needed for real estate decision making.

PREREQUISITE: None.

DEPARTMENTAL RECOMMENDATION: REALST 100 and REALST 210.

II. NUMBER OF TIMES COURSE MAY BE TAKEN FOR CREDIT: One.

III. EXPECTED OUTCOME FOR STUDENTS

Upon completion of the course, the student should be able to:

A. Cognize more complex methods of real estate financing and investments.

IV. CONTENT

V. METHODS OF INSTRUCTION

A. Lecture

B. Class participation and discussion

C. Handouts

D. Classroom projects

E. Case study

VI. TYPICAL ASSIGNMENTS

A. Bring in an article (current event) for discussion on how it relates to real estate financing.

VII. EVALUATION(S)

- A. Methods of Evaluation
 - 1. Case studies
 - 2. Multiple choice/ True-False examinations
- B. Frequency of Evaluation
 - 1. Weekly quizzes
 - 2. One final examination

VIII. TYPICAL TEXT(S)

IX. OTHER SUPPLIES REQUIRED FOR STUDENTS: None.